Adam Proffitt, Director



Phone: (785) 296-2436 adam.c.proffitt@ks.gov http://budget.kansas.gov

Laura Kelly, Governor

November 15, 2024

To: Governor Laura Kelly and Legislative Coordinating Council
From: Division of the Budget and Kansas Legislative Research Department
Subject: State General Fund Revenue Estimate for FY 2025 and FY 2026

The Consensus Revenue Estimating Group met today to revise the State General Fund revenue estimate for FY 2025 and to make its first official assessment of FY 2026. A more detailed memo will be available soon which contains the economic forecast for Kansas upon which the estimates are based, as well as a discussion of other factors influencing the individual source estimates. Estimates for the State General Fund are developed using a consensus process that involves the Division of the Budget, Legislative Research Department, Department of Revenue, and three consulting economists from state universities. This estimate is the base from which the Governor and the Legislature build the annual budget. Consensus revenue estimates are based on current federal and state laws and their current interpretation.

For FY 2025, the estimate was decreased by \$59.8 million, or 0.6 percent, below the previous estimate (made in April and subsequently adjusted for legislation enacted during the Special Session). The estimate for total taxes was decreased by \$72.2 million, while the estimate for other revenues was increased by \$12.4 million. The revised estimate of \$9.732 billion represents an 4.0 percent decrease below final FY 2024 receipts.

The initial estimate for FY 2026 is \$9.846 billion, which is \$114.1 million, or 1.2 percent, above the newly revised FY 2025 figure. Various factors influencing this change in revenues in addition to the state of the economy include net change in transfers out of the SGF based on current statutory requirements for FY 2025 and FY 2026. The amount of total taxes is estimated to increase by 2.2 percent in FY 2026, following a 3.5 percent decrease in FY 2025.

Table 1 compares the revised estimates for FY 2025 and initial estimates for FY 2026 with actual receipts from FY 2024. Tables 2 shows the changes within the FY 2025 estimate.

| Table 1 State General Fund Receipts (Dollars in Thousands) | | | | | | | | | | | |
|--|------------------|------------|---------------|----|---|----------------|---------|-------------------|---------|--|--|
| | | | | | | | | | | | |
| | FY 2024 (Actual) | | | | Consensus Estimate November 15, 2024 FY 2025 (Revised) FY 2026 | | | | | | |
| | | 112021(1 | Percent | | 11 2025 (10 | Percent | | 1120 | Percer | | |
| | | Amount | Change | | Amount | Change | | Amount | Chang | | |
| Income Taxes: | | | 8- | | | 8- | | | | | |
| Individual | \$ | 4,503,615 | (0.1) % | \$ | 4,300,000 | (4.5) % | \$ | 4,500,000 | 4.7 | | |
| Corporation | | 1,419,201 | (5.7) | | 1,350,000 | (4.9) | | 1,360,000 | 0.7 | | |
| Financial Institutions | | 46,580 | (18.2) | | 44,000 | (5.5) | | 45,000 | 2.3 | | |
| Total | \$ | 5,969,396 | (1.6) % | \$ | 5,694,000 | (4.6) % | \$ | 5,905,000 | 3.7 | | |
| Sales & Use Taxes: | | | | | | | | | | | |
| Retail Sales | \$ | 2,678,278 | (3.6) % | \$ | 2,575,000 | (3.9) % | \$ | 2,550,000 | (1.0) | | |
| Compensating Use | | 861,205 | 7.2 | | 890,000 | 3.3 | | 920,000 | 3.4 | | |
| Total | \$ | 3,539,483 | (1.1) % | \$ | 3,465,000 | (2.1) % | \$ | 3,470,000 | 0.1 | | |
| Other Excise Taxes: | | | | | | | | | | | |
| Cigarette | \$ | 90,094 | (8.5) % | \$ | 84,000 | (6.8) % | \$ | 80,000 | (4.8) | | |
| Tobacco Products | | 10,509 | 1.5 | | 10,200 | (2.9) | | 10,300 | 1.0 | | |
| Liquor Gallonage | | 24,703 | 1.4 | | 24,000 | (2.8) | | 24,000 | | | |
| Liquor Enforcement | | 83,715 | 0.0 | | 84,000 | 0.3 | | 84,200 | 0.2 | | |
| Liquor Drink | | 15,225 | 1.8 | | 15,400 | 1.1 | | 15,500 | 0.6 | | |
| Gas Severance | | (1,617) | (107.7) | | 1,600 | 199.0 | | 5,100 | 218.8 | | |
| Oil Severance | | 25,924 | (30.4) | - | 23,000 | (11.3) | | 20,900 | (9.1) | | |
| Total | \$ | 248,553 | (14.3) % | \$ | 242,200 | (2.6) % | \$ | 240,000 | (0.9) | | |
| Other Taxes: | ¢ | | 10.0.0/ | ¢ | 222 000 | | | 222 000 | | | |
| Insurance Premiums | \$ | 220,680 | 12.9 % | \$ | 222,000 | 0.6 % | \$ | 222,000 | | | |
| Motor Carrier | | 11,786 | (1.6) | | 11,800 | 0.1 | | 11,800 | | | |
| Corporate Franchise | | 8,224 | (10.5) | | 9,500 5 (00 | 15.5 | | 9,200 | (3.2) | | |
| Miscellaneous Total | \$ | 5,712 | 9.3 11.0 % | \$ | 5,600 | (2.0) 1.0 % | \$ | 5,600 - 248,600 - | (0.1) | | |
| Total Taxes | \$ | 10,003,834 | (1.5) % | \$ | 9,650,100 | (3.5) % | \$ | 9,863,600 | 2.2 | | |
| Other Revenues: | | | | | | | | | | | |
| Interest | \$ | 395,775 | 97.4 % | \$ | 348,300 | (12.0) % | \$ | 218,600 | (37.2) | | |
| Net Transfers | | (371,151) | 68.9 | | (383,600) | (3.4) | | (346,300) | 9.7 | | |
| Agency Earnings | | 111,103 | (4.7) | | 117,000 | 5.3 | | 110,000 | (6.0) | | |
| Total | \$ | 135,727 | 115.5 % | \$ | 81,700 | (39.8) % | \$ | (17,700) | (121.7) | | |
| Total Receipts | \$ | 10,139,561 | 9.2 % | \$ | 9,731,800 | (4.0) % | \$ | 9,845,900 | 1.2 | | |

| Table 2 State General Fund Receipts FY 2024 Revised Comparison of November 2024 Estimate with June 2024 Estimate <i>(Dollars in Thousands)</i> | | | | | | | | | | | |
|--|----------|---|------------------|---|----|--|--|--|--|--|--|
| | FY | 2025 CRE Est. | FY 2025 CRE Est. | | | Difference | | | | | |
| | As | Adj. for Legis. | Revis | sed 11/15/2024 | | Amount | Pct. Chg. | | | | |
| Income Taxes: Individual Corporation Financial Institutions Total | \$ \$ | 4,186,200 1,561,500 45,200 5,792,900 | \$ | 4,300,000 1,350,000 44,000 5,694,000 | \$ | 113,800 (211,500) (1,200) (98,900) | $\begin{array}{c} 2.7 & \% \\ (13.5) \\ \hline (2.7) \\ \hline (1.7) & \% \end{array}$ | | | | |
| | | | | | | | | | | | |
| Sales & Use Taxes: Retail Sales Compensating Use Total | \$ \$ | 2,532,900 885,000 3,417,900 | \$ | 2,575,000 890,000 3,465,000 | \$ | 42,100 5,000 47,100 | $ \begin{array}{r} 1.7 & \% \\ 0.6 \\ 1.4 & \% \end{array} $ | | | | |
| Other Excise Taxes: | | | | | | | | | | | |
| Cigarette Tobacco Products Liquor Gallonage Liquor Enforcement Liquor Drink Gas Severance Oil Severance | \$ | 85,000 10,900 24,000 84,500 16,000 4,000 28,400 | \$ | 84,000 10,200 24,000 84,000 15,400 1,600 23,000 | \$ | (1,000) (700) (500) (600) (2,400) (5,400) (10,000) | (1.2) % (6.4) (0.6) (3.8) (60.0) (19.0) | | | | |
| Total | Ф | 252,800 | \$ | 242,200 | \$ | (10,600) | (4.2) % | | | | |
| Other Taxes: Insurance Premiums Motor Carrier Corporate Franchise Miscellaneous Total | \$ | 231,500 11,800 9,100 6,300 258,700 | \$ | 222,000 11,800 9,500 5,600 248,900 | \$ | (9,500) 400 (700) (9,800) | (4.1) % 4.4 (11.1) (3.8) % | | | | |
| Total Taxes | \$ | 9,722,300 | \$ | 9,650,100 | \$ | (72,200) | (0.7) % | | | | |
| Other Revenues: Interest Net Transfers Agency Earnings Total | \$ | 351,000 (385,700) <u>104,000</u> 69,300 | \$ | 348,300 (383,600) <u>117,000</u> 81,700 | \$ | (2,700) 2,100 <u>13,000</u> 12,400 | (0.8) % 0.5 12.5 17.9 % | | | | |
| Total Receipts | \$ | 9,791,600 | \$ | 9,731,800 | \$ | (59,800) | (0.6) 9 | | | | |

State General Fund Profile FY 2024 – FY 2026 Includes FY 2024 Actuals and FY 2025 Approved Budget (Dollars in Millions)

| Line | | | Actual FY 2024 | | Approved FY 2025 | Estimate FY 2026 | | |
|----------|--|----|-------------------|----|---------------------|---------------------|----------|--|
| 1 | Beginning Balance | \$ | - | \$ | 3,220.8 | | 1,893.1 | |
| 2 | | Ψ | 2,110.1 | Ψ | 0,220.0 | Ψ | 1,000.1 | |
| 3 | Revenue | | | | | | | |
| 4 | Consensus Revenue Estimates (as of June 26, 2024) | | 10,139.6 | | 9,731.8 | 1 | 9,845.9 | |
| 5 | Continue Suspending Transfers-SCCHF | | - | | | | | |
| 6 | Released Encumbrances | | 35.9 | | - | | - | |
| 7 | Total Available Revenue | \$ | 12,585.9 | \$ | 12,952.6 | \$ | 11,739.0 | |
| 8 | % Revenue Change from Previous Fiscal Year | | 9.4 % | | (4.4) % | | 1.2 % | |
| 9 | | | | | | | | |
| 10 | Expenditures | | | | | | | |
| 11 | Expenditures–Governor | | | | | | | |
| 12 | GBR | \$ | 9,365.1 | \$ | 10,584.6 | \$ | 11,059.5 | |
| 13 | Reappropriations/One-Time Expenditures | | | | 619.0 | | (1,080.4 | |
| 14 | Human Services Caseloads | | | | (22.7) | | 72.0 | |
| 15 | School Finance | | | | (121.4) | | 182.8 | |
| 16 | Expenditure Adjustments-Bills | | | | | | | |
| 17 | SB 28 - Mega Appropriations (with Vetoes) | | | | | | 9.8 | |
| 18 | HB 2551 - Omnibus Appropriations (with Vetoes) | | | | | | 4.2 | |
| 19 | SB 291 - Cybersecurity | | | | | | 14.1 | |
| 20 | Total Adjusted Expenditures | \$ | 9,365.1 | \$ | 11,059.5 | \$ | 10,261.9 | |
| 21 | % Expenditure Change from Previous Fiscal Year | _ | 7.3 % | | 18.1 % | | (7.2) % | |
| 22 | | | | | | | | |
| 23 | Ending Balance | \$ | 3,220.8 | \$ | 1,893.1 | \$ | 1,477.1 | |
| 24 | | | | | | | | |
| 25 | Budget Stabilization Fund Balance | \$ | 1,670.3 | \$ | 1,741.4 | \$ | 1,793.7 | |
| 26 | Ending SGF balance as a percentage of expenditures | | 34.4 % | | 17.1 % | | 14.4 % | |
| 27 28 | Receipts above / (below) expenditures | \$ | 810.4 | \$ | (1,327.7) | \$ | (416.0) | |

29 * Note: Includes Revised Human Services, Education Caseload Estimates, & November 2024 CRE