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OVERVIEW

Foulston Siefkin offers healthcare providers a high level of experience and service. The members of our healthcare practice group are prepared to guide your organization through the tangle of legal requirements associated with an increasingly complex maze of federal and state laws and regulations. Our attorneys have been recognized by national organizations as among the leading healthcare lawyers in the United States.

We have significant experience representing hospitals, ambulatory surgery centers, physician groups, management companies, skilled nursing facilities, behavioral health providers, recovery care centers, home health agencies, durable medical and orthotics suppliers, third-party billing companies, physicians, nurses, and numerous medical groups throughout the region and nationally. Many of these providers operate multiple facilities across multiple states.

AREAS OF REPRESENTATION

The healthcare industry is one of the most regulated sectors of our economy. Hospitals, physician groups, and other healthcare providers must adhere to laws, regulations, and business practices unique to this industry. Foulston Siefkin attorneys work with healthcare providers on a daily basis in these areas of representation:

- Corporate compliance
- Fraud and abuse (Anti-Kickback Statute)
- Stark Law

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ATTORNEYS AT LAW

- Employment contracts
- Mergers, acquisitions, and joint ventures
- Government investigations
- HIPAA
- Medicaid Home & Community-Based Services
- Medical staff issues
- Litigation
- Medicare & Medicaid reimbursement and appeals (PRRB, ACJ/State)
- Governmental hospital issues
- Open Meetings/Records
- EMTALA
- · Regulatory appeals
- · Licensure matters
- Physician recruitment
- · Negotiating and drafting business contracts
- · Risk management
- Managed care issues
- Taxation
- Antitrust
- · General business counseling
- Leases
- Policy & procedure review and development

Additionally, healthcare providers face many of the same legal challenges other businesses must address. Our firm's clients draw upon the wealth of knowledge and experience of attorneys practicing in these areas:

- · Labor and employment
- Immigration
- Intellectual property
- Commercial litigation
- · Tax-exempt organizations
- Real estate
- Employee benefits

EXPERIENCE

Healthcare compliance



- Structuring contracts and business relationships to comply with the Anti-Kickback Statute and Stark law.
- Assisting healthcare providers, long-term care providers, and group health plans with the development, revision, and implementation of compliance programs, HIPAA policies and procedures, and Information Blocking policies and procedures.
- Addressing peer review and risk management issues.
- · Advising hospitals on EMTALA matters.
- Representing healthcare providers during Office for Civil Rights (OCR) investigations related to HIPAA compliance and Section 1557.
- Advising and assisting healthcare providers and long-term care providers with internal investigations related to HIPAA, data security breaches, Medicare and Medicaid reimbursement, false claims, the Anti-Kickback Statute, and other compliance-related matters.
- Assisting business clients with the development, revision, and implementation of HIPAA policies for employer-sponsored group health plans.
- Assisting healthcare providers with the development of plans of correction (POCs) in response to survey deficiency findings and informal dispute requests.
- Assisting healthcare providers in reviewing billing and reimbursement issues, arranging audits, and determining the necessity and methodology for voluntary self-disclosure to governmental agencies.
- Representing individual healthcare providers in medical staff and peer review matters.
- · Advising hospitals on physician recruitment arrangements.
- Implementing Corporate Integrity Agreements for physician practices and other providers following government investigations.
- Advising and assisting hospitals with development and implementation of medical staff bylaws.
- Assisting clients in HIPAA and Stark security-breach investigations and notifications.

Provider transactions

- Completing numerous joint venture arrangements, acquisitions, mergers, and consolidation for hospitals, physician clinics, ambulatory surgery centers, and home health agencies, including multifacility operations in multiple states.
- Structuring transactions to comply with the Anti-Kickback Statute and Stark law.
- Creating accountable care organizations (ACOs) and other value-based care arrangements.
- Assisting providers with Medicare and Medicaid enrollment, including change of information and change of ownership.
- Assisting providers with licensing and Certification of Need (CONs).

Reimbursement and insurance

- Representing healthcare providers in disputes with insurance companies (both private and governmental payors) including out-of-network, medical necessity, readmissions, and level of care issues.
- Reviewing, negotiating, and preparing managed care contracts and providing advice on managed care issues.



- Advising and assisting healthcare providers, long-term care providers, and HCBS providers with negotiation of managed care contracts (e.g., KanCare).
- Assisting hospitals, clinics, home-health providers, long-term care facilities, and other provider and supplier types with Medicare and Medicaid enrollment.

Healthcare litigation and government investigation representation

- Representing institutional and individual healthcare providers in investigations and negotiations with the U.S. Department of Health and Human Services, Office of Inspector General, the U.S. Attorney's Office for the District of Kansas, and the Department of Justice.
- Representing healthcare providers in qui tam (whistleblower) and False Claims Act cases.
- Mediating the termination of agreements that allegedly violate the prohibition on the corporate practice
 of medicine.
- Representing healthcare providers and HCBS providers in administrative proceedings involving Medicaid reimbursement appeals and licensure issues.
- Representing institutional providers before the Provider Review Reimbursement Board.
- Enforcing restrictive covenants.
- Securing dismissal of breach of contract, breach of the duty of good faith and fair dealing, tortious
 interference with a contract, and tortious interference with a prospective business relationship lawsuit
 against a medical practice group at the motion to dismiss stage.
- Obtaining dismissal of Racketeer Influenced and Corrupt Organizations ("RICO") claim filed against medical device manufacturer.
- Obtaining dismissal of individual board members from lawsuit challenging the actions taken by the board of a Kansas corporation at the motion to dismiss stage.
- Representing hospital in multi-year Department of Justice ("DOJ") and Health and Human Services ("HHS") meaningful use investigation in which a favorable resolution was secured.
- Representing healthcare providers, long-term care providers, and child-placing agencies in administrative proceedings involving licensure issues.

Licensing and accreditation

- Handling licensing, accreditation, and certification issues.
- Advising providers on Medicare certification, recertification, and facility licensure.

RELATED LINKS

- · Kansas Hospital Association
- Missouri Hospital Association
- Centers for Medicare & Medicaid Services
- American Health Law Association
- Office of Civil Rights HIPAA website
- The American Health Information Management Association



- American Hospital Association
- American Dental Association

PUBLICATIONS

ISSUE ALERTS

2025

Texas Federal Court Strikes Down HHS' HIPAA Reproductive Health Rule; Upholds Requirement to Update Notice of Privacy Practices Related to Substance Use Disorder Records

2024

CMS Updates Hospital Informed Consent Requirements
Federal Court Rejects Narrow Definition of a 340B-Eligible "Patient" Previously Used by HRSA

2023

Providers Take Note: CMS Makes Changes to Final Split/Shared Visit Rule for 2024

OCR Announces the End of COVID-19 Public Health Emergency HIPAA Notifications of Enforcement Discretion

Healthcare Providers, The End is Near: CMS Issues Guidance for Expiration of COVID-19 Public Health Emergency

COVID-19 Vaccination Requirements for Federal Employees, Federal Contractors, and CMS-Certified Providers Will End

Review Health Professional Overtime Policies In Wake of February Supreme Court Ruling

2022

Coronavirus: Supreme Court Green Lights Vaccine Mandate for CMS; Stalls OSHA

2021

Coronavirus: Side Effects From OSHA's Withdrawal of COVID-19 Healthcare ETS

Coronavirus: UPDATE: Court Temporarily Blocks CMS Omnibus COVID-19 Healthcare Staff Vaccination

Requirements in Kansas, Missouri, and 8 Other States

Coronavirus: UPDATE: Fifth Circuit Continues Stay of OSHA ETS for Large Employers

Coronavirus: UPDATE: Court Stays OSHA Emergency Temporary Standard for Large Employers Coronavirus: CMS Releases Omnibus COVID-19 Healthcare Staff Vaccination Interim Final Rule

Coronavirus: OSHA Releases ETS Requiring Large Employers to Mandate Vaccines or Provide Weekly

Testing

Coronavirus: HHS To Issue \$25.5 Billion in COVID-19 Provider Relief Funding Coronavirus: Biden Administration to Require Vaccination of Nursing Home Staff

Coronavirus: CMS Eases Nursing Home Visitation Guidelines to Address COVID-19 Vaccinations and

Slowing Infections

2020

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ATTORNEYS AT LAW

Major Changes to Stark Law and Anti-Kickback Statute Regulations Permit 'Value-Based Arrangements' and Clarify Existing Regulatory Requirements

Coronavirus: Year-End Stimulus Legislation Provides PPP Enhancements and Other COVID-19 Relief

Coronavirus UPDATE: CMS Issues New Nursing Home Visitation Guidelines

Coronavirus: DOL Revises Paid Leave Requirements Under FFCRA

Coronavirus: COVID-19 Response and Reopening for Business Liability Protection

Coronavirus: Kansas Governor Issues Executive Order Suspending Supervision Requirements for

Physician Assistants and Nurse Practitioners

Coronavirus: Nursing Homes Required to Report COVID-19 Cases to CDC, Residents, and Resident

Representatives

Coronavirus: Some Good News (Finally) - CMS Issues Guidance Aimed at Resuming

Non-Emergent Healthcare Services

Coronavirus: State of Missouri Issues Stay-at-Home Order Coronavirus: Key Healthcare Components of the CARES Act

Coronavirus: CMS, Industry and Professional Groups Issue Guidance Regarding Elective Procedures —

Emergent and Urgent Elective Procedures Must Continue

Coronavirus: Kansas Gov. Issues Statewide Stay-At-Home Order

Coronavirus: Key Tax and Business Provisions

Coronavirus: HIPAA Privacy Rules and the COVID-19 Pandemic

Coronavirus: Shawnee County Issues Safer at Home Order Coronavirus: Sedgwick County Issues Stay-at-Home Order

Coronavirus: Telehealth Requirements Relaxed Amid COVID-19 Public Health Emergency

Coronavirus: Tax and Employee Benefit Considerations

Coronavirus: Stay-at-Home Orders Coronavirus: Essential Services

Coronavirus: Families First Coronavirus Response Act Becomes Law

Coronavirus: COVID-19 and Business Interruption Insurance Coronavirus: COVID-19 Guidance for Religious Institutions

Coronavirus: UPDATE CMS Directs Nursing Homes to Restrict Visitation Nationwide Coronavirus: CMS Orders Significant Monitoring and Restriction of Nursing Home Visitors

Coronavirus: Emergency Preparedness Plans and Operational Guidance for Hospitals and Other

Healthcare Facilities in Confronting COVID-19

District Court Strikes Down Office for Civil Rights 2016 HIPAA Right to Access Guidance Application to

Third Parties

2019

CMS Eases Supervision Requirements for Outpatient Therapeutic Services Provided in Hospitals and Critical Access Hospitals

CMS Eases ASC Regulations Concerning Patient Transfers, Examinations, and Emergency Preparedness Planning

MO HealthNet OPRA Provider NPI and Enrollment Requirements: Warning Phase Ends November 1, 2019

New DOJ Guidance Takes a Closer Look at Corporate Compliance Programs and Incentivizes Cooperation in False Claims Act Violations

Kansas Supreme Court Ruling Uncaps Damages for "Pain and Suffering"

New "Stop Human Trafficking" Poster Requirements in Missouri



2018

CARE Act Requires Policy Review and Action From Kansas Hospitals Effective July 1 HHS Issues Request for Information Seeking Input on HIPAA Improvements CMS Says Don't Text Patient Orders

2017

And the Hits Keep Coming: CMS Proposes to Cut Reimbursement Rates for 340B Drugs and Non-Excepted Provider-Based Department Services
Is Your Emergency Preparedness Plan Consistent with CMS Standards?

2016

CMS Clarifies Off-Campus Provider-Based Billing Prohibition

New HIPAA Guidance Removes Roadblocks to Patient Access: But at What Cost to Providers?

CMS Issues Final 60-Day Overpayments Rule: It's All About A Provider's Risk Tolerance

2015

CMS Clarifies "Incident-To" Billing Rules: Billing Physician Must Supervise Incident-To Services



ATTORNEYS/OTHER PROFESSIONALS

PRIMARY CONTACTS



BROOKE BENNETT AZIERE

Partner

T: 316.291.9768 baziere@foulston.com

HEALTHCARE TEAM MEMBERS



GARY L. AYERS

Partner

T: 316.291.9530 gayers@foulston.com



CLAYTON J. KAISER

Partner



T: 316.291.9539 ckaiser@foulston.com



ALEX W. SCHULTE

Partner

T: 913.253.2155 aschulte@foulston.com



AMANDA M. WILWERT

Partner

T: 913.253.2181 awilwert@foulston.com



LAUREN E. BUTLER

Associate

T: 316.291.9566 lbutler@foulston.com





SAMUEL J. WALENZ

Associate

T: 316.291.9713 swalenz@foulston.com



STANLEY G. ANDEEL

Senior Partner

T: 316.291.9532 sandeel@foulston.com



CHARLES R. HAY

Senior Partner

T: 785.354.9413 dhay@foulston.com

ADDITIONAL SUPPORTING ATTORNEYS



KEVIN J. ARNEL

Partner



T: 316.291.9761 karnel@foulston.com



DONALD D. BERNER

Partner

T: 316.291.9738 dberner@foulston.com



BRIAN G. BOOS

Partner

T: 913.253.2135 bboos@foulston.com



VAUGHN BURKHOLDER

Partner

T: 913.253.2133 vburkholder@foulston.com





BOYD A. BYERS

Partner

T: 316.291.9716 bbyers@foulston.com



TARA EBERLINE

Partner

T: 913.253.2136 teberline@foulston.com



JACK M. EPPS

Partner

T: 913.253.2159 jepps@foulston.com



JEREMY L. GRABER

Partner

T: 785.354.9412 jgraber@foulston.com

FOULSTON ATTORNEYS AT LAW



DOUGLAS L. HANISCH

Partner

T: 316.291.9748 dhanisch@foulston.com



JOSHUA T. HILL

Partner

T: 913.253.2139 jhill@foulston.com



WILLIAM P. MATTHEWS

Partner

T: 316.291.9556 bmatthews@foulston.com



TONY F. RUPP



Partner

T: 913.253.2127 trupp@foulston.com



FORREST T. RHODES JR.

Partner

T: 316.291.9555 frhodes@foulston.com



WILLIAM R. WOOD II

Partner

T: 316.291.9772 bwood@foulston.com