

## Foulston Siefkin LLP

### is ranked in Chambers USA as follows:

Law firms and individual lawyers are ranked by Chambers USA in bands from 1-6.

## KANSAS

### CORPORATE/M & A

#### Leading Firms (Corporate/M&A)

1 Foulston Siefkin LLP Wichita

#### Leading Individuals (Corporate/M&A)

1 Sorensen, Harvey Foulston Siefkin, Wichita

1 Wood, William Foulston Siefkin, Wichita

3 Cupps, Terry Foulston Siefkin, Wichita

#### Leading Individuals (Corporate/M&A: Tax)

1 Andeel, Stanley Foulston Siefkin, Wichita

1 Arnel, Kevin Foulston Siefkin, Wichita

1 Hurst, Christopher Foulston Siefkin, Wichita

#### Up-and-coming Individuals

Nolan, Andrew Foulston Siefkin, Wichita

#### Band 1

##### Foulston Siefkin LLP

**What the team is known for** A leading commercial practice that offers a wealth of experience in a multitude of areas across the corporate and M&A landscape. Demonstrates expertise in venture capital and securities offerings, among other areas.

##### Strengths

*"A large, sophisticated practice with good, talented lawyers."*

**Work highlights** Represented Cereal Food Processors in its sale to Milner Milling and Pendleton Flour Mill, based in Tennessee. The new entity became the third-largest flour milling business in the US.

**Significant clients** Spirit AeroSystems, Wood Spring Suites, Kansas Health Foundation, Via Christi Health, Foley Equipment.

#### Notable practitioners

**Stanley Andeel** is a highly experienced attorney who focuses on tax and healthcare law. He offers clients wide-ranging expertise in both federal and state tax matters. **Kevin Arnel** is recognized for his business and tax law knowledge and is particularly noted for his abilities in dealing with tax-exempt organizations. Clients enthuse that *"he is very experienced, practical and cutting edge."* **Christopher Hurst** is a well-respected and seasoned tax lawyer. He has extensive experience in matters involving the energy sector. **Harvey Sorensen** is well versed in handling business issues on behalf of family businesses and entrepreneurs. Sources are quick to comment on his knowledge and experience in the area.

**William Wood** focuses his practice on corporate and real estate matters, with notable experience in transactions involving financial institutions. He is highlighted by clients as *"a very knowledgeable, business-oriented attorney."* **Andrew Nolan** is highly skilled across the gamut of commercial issues facing clients, including tax planning and restructuring. Sources highlight him as an *"extremely detail-oriented"* attorney who is particularly noted for his advisory skills. **Terry Cupps** offers clients finance law expertise, with a particular focus on bankruptcy and creditors' rights. He has over 30 years experience in the area.

## LABOR & EMPLOYMENT

### Leading Firms (Labor & Employment)

1 FOULSTON SIEFKIN LLP *Wichita*

### Leading Individuals (Labor & Employment)

1 Rector, Jay *Foulston Siefkin, Wichita*

2 Byers, Boyd *Foulston Siefkin, Wichita*

3 Berner, Don *Foulston Siefkin, Wichita*

3 Hanisch, Douglas *Foulston Siefkin, Wichita*

3 Hurt, Jeffrey *Foulston Siefkin, Kansas City*

3 Rhodes Jr, Forrest *Foulston Siefkin, Wichita*

3 Thelen, Trisha *Foulston Siefkin, Wichita*

### Notable practitioners

**Jay Rector** is a leading employment lawyer who is particularly well regarded by sources for his counseling skills on labor issues. He represents clients in a wide variety of matters covering issues such as work stoppages, employee benefits and labor relations. **Boyd Byers** is recognized for his employment litigation skills, with broad expertise in complex disputes, including class action cases. He is praised by clients as being *"highly intelligent and very practical."* **Douglas Hanisch** is well versed in handling employee benefits matters. He has expertise in areas such as flexible benefits, compensation agreements and retirement plans. **Donald Berner** is an employment and labor law expert and is experienced in representing employers in a wide variety of matters. He

### Band 1

#### Foulston Siefkin LLP

**What the team is known for** A top-tier labor and employment practice offering a breadth of experience and expertise across numerous sectors, including retail, education, aerospace, energy and construction. Well versed in handling ERISA and employee benefit matters, employment litigation, immigration issues and agency audits, among other areas.

#### Strengths

*"They have a very well-respected presence in the community."*

**Work highlights** Successfully defended the Boeing Company and Spirit AeroSystems against a long-running class action in relation to allegations of employment discrimination. The judgment was affirmed on appeal.

**Significant clients** University of Kansas, Last Call Operating, Berry Companies, Murfin Drilling, Murphy Tractor & Equipment.

has expertise in a number of areas including labor arbitration, immigration and nationality issues and work stoppages. **Jeffrey Hurt** is a *"brilliant"* practitioner who is noted as being *"really good at research."* He is an expert in the healthcare industry and clients credit his background in pharmacy as being a key strength. **Forrest Rhodes** is recognized by peers for his experience in the area, primarily acting for employers. He offers particular expertise in private litigation and government audits. **Trisha Thelen** operates a varied practice, covering litigation and advisory work for a range of employers. She is proficient at handling arbitrations and class actions.

## LITIGATION

## GENERAL COMMERCIAL

### Leading Firms (Litigation: General Commercial)

1 FOULSTON SIEFKIN LLP *Wichita*

### Leading Individuals (Litigation: General Commercial)

1 Armstrong, James *Foulston Siefkin, Wichita*

1 Fowler, Jay *Foulston Siefkin, Wichita*

1 Stout, Mikel *Foulston Siefkin, Wichita*

2 Oliver, James *Foulston Siefkin, Wichita*

2 Rupp, Anthony *Foulston Siefkin, Kansas City*

2 Warta, Darrell *Foulston Siefkin, Wichita*

3 Ayers, Gary *Foulston Siefkin, Wichita*

3 Jordan, Jeffery *Foulston Siefkin, Wichita*

3 Tedesco, Todd *Foulston Siefkin, Wichita*

### Leading Individuals (Litigation: White-Collar Crime & Government Investigations)

#### Senior Statesmen

Focht, Jack *Foulston Siefkin, Wichita*

### Notable practitioners

**James Armstrong** is highlighted for his strategic abilities in complex litigation, with sources calling him a "really good lawyer" who "you can discuss a strategy with and who then backs it up with good research and oral advocacy." He was lead lawyer for Boeing and Spirit AeroSystems in a long-running employment class action suit. **Jay Fowler** is a well-established litigator in Kansas with a stellar reputation for handling major business litigation. Peers enthuse that "he is one of those guys that makes it look really easy and makes clients feel so confident." Senior partner **Mikel Stout** maintains a significant presence in a variety of complex litigation. His diverse practice includes commercial, employment and environmental matters. **James Oliver** has a broad-ranging corporate and commercial practice and is particularly recognized for his appellate work. He is described by peers as "a really bright, intelligent person who can write up a really strong appellate brief." **Anthony Rupp** is highly respected by sources, who comment that "we greatly value his experience and calm demeanor working with judges and opposing counsel." He is praised for his professionalism and ability in a trial setting. **Darrell Warta** is a seasoned

### Band 1

#### Foulston Siefkin LLP

**What the team is known for** A leading litigation practice with broad capabilities across numerous sectors and industries. Features a plethora of highly skilled litigators with a wealth of experience. Able to handle antitrust suits, contract disputes and bet-the-company litigation at both a state and federal level for an array of corporate clients.

#### Strengths

"Foulston provides big-city legal abilities for small town rates. It is committed to client service, and takes a practical and common sense approach to litigation."

**Work highlights** Successfully defended Boeing and Spirit AeroSystems in a class action suite concerning employee terminations.

**Significant clients** Koch Industries, Jacam Chemical, Intrust Bank, Dondlinger & Sons Construction, Cargill.

litigator who is praised by commentators for his witness-handling skills. Clients enthuse that "he wins the jury every time" and "he knows what it takes to get the job done." **Gary Ayers** has an impressive reputation in the litigation arena, with deep experience undertaking cases at both state and federal level. He offers expertise in areas including government investigations, contract disputes and white-collar crime, including proficiency in healthcare-related matters. **Jeffery Jordan** is a "super lawyer" who sources "wouldn't hesitate to recommend." He operates a broad practice ranging from contract disputes and commercial suits to bankruptcy litigation and product liability matters. **Todd Tedesco** has litigation experience in the areas of trade regulation, employment law and intellectual property. Clients say: "Todd is an excellent lawyer who is practical in his decision making." **Jack Focht** is a highly experienced practitioner who handles both civil and criminal litigation with a particular focus on the healthcare sector. He has defended significant corporations and individuals in both state and federal court.

## REAL ESTATE

### Leading Firms (Real Estate)

2 FOULSTON SIEFKIN LLP *Wichita*

### Leading Individuals (Real Estate)

1 Voth Blankenship, Patricia *Foulston Siefkin, Wichita*

2 Wood, William *Foulston Siefkin, Wichita*

### Notable practitioners

**Patricia Voth Blankenship** is a respected attorney for commercial real estate matters, with particular expertise in wind energy. Clients enthuse that "*she is a tremendous negotiator*" with "*great leadership qualities.*"

**William Wood** possesses notable expertise in real estate financing and public and private partnerships. He recently assisted Goddard Investment Group with its acquisition of \$30 million of STAR Bonds.

## Band 2

### Foulston Siefkin LLP

**What the team is known for** A strong real estate and financing group with experience assisting clients in a range of sectors, including energy, healthcare and education. Possesses an adept team, featuring expertise in all aspects of real estate, including development, land use issues, environmental matters and leasing.

**Strengths** "*They communicate extremely well and constantly keep us up to date. They don't let anything get in the way and are very protective of our organization. We really enjoy their support.*"

**Work Highlights** Represented hotel developer Wood Spring Suites in a number of land acquisitions and related construction contracts nationwide.

**Significant clients** Wichita State University, EDF Renewable Energy, Freddy's Frozen Custard, Neal Richards Group, WaterWalk Hotel Apartments.

## Leaders in Kansas

### **ANDEEL, Stanley** *Featured in Corporate/M&A (Kansas)*

Foulston Siefkin LLP, Wichita  
316.291.9532  
sandeel@foulston.com

**Practice Areas:** Taxation, health care law and estate planning. Mr. Andeel has extensive experience assisting clients with joint ventures, business formations and divestitures, corporations, partnerships, limited liability companies, hospital matters, physician representation, estate planning, probate, trusts and estates, individual business counseling, and large corporation legal counseling. Mr. Andeel is listed in The Best Lawyers in America®, Missouri & Kansas Super Lawyers®, and the Guide to the Leading US Healthcare Attorneys.

**Professional Memberships:** American College of Tax Counsel Fellow; National Health Lawyers Association; Kansas Bar Association Executive Committee Section of Taxation, President; Wichita Estate Planning Council Past President.

### **ARMSTRONG, James** *Featured in Litigation (Kansas)*

Foulston Siefkin LLP, Wichita  
316.291.9576  
jarmstrong@foulston.com

**Practice Areas:** Commercial and complex litigation, appellate law, and employment and labor. Mr. Armstrong has over 40 years of experience in the areas of major commercial litigation, including securities fraud and other shareholder and breach of fiduciary duty claims, oil and gas, intellectual property, employment, and general contracts. He has represented clients in major class actions and False Claims Act cases. Mr. Armstrong was named Wichita Best-of-the-Company Litigation Lawyer of the Year by The Best Lawyers in America®, and is listed in Missouri & Kansas Super Lawyers® and Benchmark Litigation for Commercial Litigation.

**Professional Memberships:** American Bar Association - Litigation Section

### **ARNEL, Kevin** *Featured in Corporate/M&A (Kansas)*

Foulston Siefkin LLP, Wichita  
316.291.9761  
karnel@foulston.com

**Practice Areas:** Tax exempt organizations, real estate, business and corporate law, estate planning and probate, and senior housing and care. Mr. Arnel is the firm's managing partner. Kevin advises a diverse group of public charities, private foundations, and other tax exempt organizations regarding formation, operation, real estate, general business and compliance issues. Kevin also assists for-profit business clients with a wide range of real estate transactions, including commercial and residential property leasing, acquisitions, and development. He has broad experience working with small business owners, family-owned businesses, and professionals on general business issues and the development of simple and complex estate/succession plans.

### **AYERS, Gary** *Featured in Litigation (Kansas)*

Foulston Siefkin LLP, Wichita  
316.291.9530  
gayers@foulston.com

**Practice Areas:** Commercial and complex litigation, healthcare law, trade secret and noncompete litigation, and intellectual property. Mr. Ayers has represented clients in state and federal lawsuits involving a wide variety of contract disputes, government investigations (Medicare, Medicaid and Department of Defense), white-collar crime, trade secrets, restrictive covenants, trademark and trade dress and the corporate practice of medicine. Mr. Ayers is listed in Missouri & Kansas Super Lawyers®, Guide to The Leading US Healthcare Lawyers and The Best Lawyers in America®.

**Professional Memberships:** Kansas and American Bar Associations, Health Law Sections; Kansas Association of Hospital Attorneys; American Association of Health Lawyers.

### **BERNER, Donald** *Featured in Labor & Employment (Kansas)*

Foulston Siefkin LLP, Wichita  
316.291.9738  
dberner@foulston.com

**Practice Areas:** Employment & labor, OSHA, and immigration. Mr. Berner represents and advises clients on human resource issues including discrimination claims under Title VII, claims under the Family and Medical Leave Act, wage and hour matters under the FLSA and state laws, labor relations issues under the various federal and state laws, health and safety matters involving OSHA, reduction in force issues, and immigration and naturalization matters. Mr. Berner represents employers in employment-related disputes in federal and state court, administrative agencies, and a wide range of state and local agencies.

**Professional Memberships:** American Immigration Lawyers Association (AILA).

### **BYERS, Boyd** *Featured in Labor & Employment (Kansas)*

Foulston Siefkin LLP, Wichita  
316.291.9716  
bbyers@foulston.com

**Practice Areas:** Employment and labor. Mr. Byers represents clients in all matters relating to aspects of employment relations. He provides preventive consultation and helps employers implement personnel policies to comply with employment laws. He prepares and reviews for legal compliance employee handbooks, policy manuals, government contractor affirmative action plans, employment contracts and severance agreements. He handles litigation before federal and state courts and administrative agencies and represents clients with government agency audits and discrimination charges.

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## Leaders in Kansas

**Professional Memberships:** Kansas Bar Association, Employment Law Section, past President; Journal of the Kansas Bar Association, Board of Editors; Kansas Employment Law Letter, Co-Editor.

**CUPPS, Terry** *Featured in Corporate/M&A (Kansas)*

Foulston Siefkin LLP, Wichita  
316.291.9504  
tcupps@foulston.com

**Practice Areas:** Creditors' rights/bankruptcy, banking and financial services, real estate, general business, and commercial litigation. Mr. Cupps has extensive experience representing creditors in bankruptcies, out-of-court workouts of problem credits, receiverships and foreclosures. He represents clients in the acquisition and sale of assets of troubled companies in bankruptcies and receiverships. Mr. Cupps represents trustees in the administration and enforcement of defaulted industrial revenue bonds and lenders in documenting secured loan transactions. He is listed in Missouri & Kansas Super Lawyers® and The Best Lawyers in America®.

**Professional Memberships:** American Bankruptcy Institute; Wichita and Topeka Bankruptcy Councils; Kansas Bar Foundation, Fellow.

**FOCHT, Jack** *Featured in Litigation (Kansas)*

Foulston Siefkin LLP, Wichita  
316.291.9519  
jfocht@foulston.com

**Practice Areas:** Commercial and complex litigation, healthcare law, fraud and abuse, white-collar crime, civil rights, employment law, professional responsibility, government investigations and business litigation. Mr. Focht has over fifty years of legal experience. His practice has ranged from high profile criminal cases to complex civil litigation. Mr. Focht has directed the defense of numerous individuals and companies targeted for investigation by state and federal government agencies.

**Professional Memberships:** American College of Trial Lawyers, Fellow; American Bar Foundation, Fellow; Wichita Bar Association, past President; Kansas Bar Association, past President; National Association of Criminal Defense Attorneys; Kansas Bar Foundation, Fellow.

**FOWLER, Jay** *Featured in Litigation (Kansas)*

Foulston Siefkin LLP, Wichita  
316.291.9541  
jfowler@foulston.com

**Practice Areas:** Commercial and complex litigation, professional malpractice, employment and labor, and product liability. Mr. Fowler's trial practice emphasizes trial of lawsuits involving commercial relationships, including fiduciary duty litigation and business torts representation. He handles complex commercial lawsuits, intellectual

property and employment disputes. He has tried high-exposure professional negligence cases and has built an extensive civil litigation practice in state and federal court. He has taken in excess of 185 jury cases to verdict and participated in numerous negotiations, mediations and arbitrations.

**Professional Memberships:** American College of Trial Lawyers, Fellow; Kansas Supreme Court Nominating Commission Member; Wichita Bar Association, former President.

**HANISCH, Douglas** *Featured in Labor & Employment (Kansas)*

Foulston Siefkin LLP, Wichita  
316.291.9748  
dhanisch@foulston.com

**Practice Areas:** Employee benefits and ERISA. Mr. Hanisch, with a LL.M. in taxation, advises a diverse and broad spectrum of clients regarding their employee benefit plans and practices. Areas of emphasis include retirement plans, group insurance plans, flexible benefits and cafeteria plans and nonqualified deferred compensation arrangements. Mr. Hanisch has been selected for inclusion in the Missouri & Kansas Super Lawyers® list, and The Best Lawyers in America® as a leading employment attorney in the United States. In 2013, he was named the Wichita Employee Benefits (ERISA) Law Lawyer of the Year by The Best Lawyers in America®.

**HURST, Christopher** *Featured in Corporate/M&A (Kansas)*

Foulston Siefkin LLP, Wichita  
316.291.9507  
churst@foulston.com

**Practice Areas:** Taxation and mergers and acquisitions. Mr. Hurst focuses on income tax minimization strategies for business transactions, including formation and restructuring of C corporations, partnerships, S corporations, and limited liability companies, acquisitions, and dispositions. He negotiates and structures mergers and acquisitions, private debt and equity transactions, advises on federal and state tax issues, and represents clients in all stages of tax disputes. His practice includes tax due diligence, drafting tax provisions and tax sharing agreements, and advising on matters of governance, joint ventures and strategic partnerships, licensing issues, and executive compensation.

**Professional Memberships:** American College of Tax Counsel Fellow.

**HURT, Jeffrey** *Featured in Labor & Employment (Kansas)*

Foulston Siefkin LLP, Kansas City  
913.253.2165  
jhurt@foulston.com

**Practice Areas:** Employment and labor. Mr. Hurt has 25 years experience in a broad range of employment, traditional labor and  
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## Leaders in Kansas

human resource related matters. Mr. Hurt's practice includes preventive advice to employers on employment law subjects and representation of employers in litigated matters before administrative agencies, including the Department of Labor, the United States Equal Employment Opportunity Commission and similar State agencies, the Occupational Health and Safety Administration, the National Labor Relations Board, the Kansas Division of Workers Compensation, and claims before arbitrators and state and federal courts.

**Professional Memberships:** Kansas Bar Association, Employment Law Section – past Secretary/Treasurer.

### **JORDAN, Jeffery** *Featured in Litigation (Kansas)*

Foulston Siefkin LLP, Wichita

316.291.9513

[jjordan@foulston.com](mailto:jjordan@foulston.com)

**Practice Areas:** Commercial and complex litigation, product liability, construction, professional malpractice, and creditors' rights and bankruptcy. Mr. Jordan's practice emphasizes commercial and complex litigation. He has represented clients in a wide variety of contract disputes, creditors' rights/bankruptcy, UCC litigation, products liability, construction disputes, accounting malpractice, oil and gas measurement, property tax valuations and cattle and feedlot related disputes. His experience ranges from the management of complex business cases with many documents and extensive discovery, to small contractual disputes for business owners.

**Professional Memberships:** Wichita Bar Association Ethics and Grievance Committee, Chair; Martindale-Hubbell Law Directory "AV" rating for lawyers.

### **NOLAN, Andrew** *Featured in Corporate/M&A (Kansas)*

Foulston Siefkin LLP, Wichita

316.267.6371

[anolan@foulston.com](mailto:anolan@foulston.com)

**Practice Areas:** Taxation, closely-held businesses, real estate, mergers and acquisitions, and general business. Mr. Nolan assists investors and developers with a wide range of commercial real estate matters, including forward and reverse like kind exchanges, sales and acquisitions, titles and survey review, leasing, lending, and financing. Mr. Nolan also assists closely-held business entities (including corporations, LLCs, and partnerships) and their principals in entity formation, business and tax planning, restructuring, and mergers and acquisitions.

**Professional Memberships:** American Bar Association, Tax Section; Kansas Bar Association, Tax Law Section, Executive Committee; Leadership Wichita.

**Personal:** Arts Partners, Board Member

### **OLIVER, James** *Featured in Litigation (Kansas)*

Foulston Siefkin LLP, Kansas City

913.253.2145

[joliver@foulston.com](mailto:joliver@foulston.com)

**Practice Areas:** Commercial litigation, appellate law, securities, antitrust, franchise, business and corporate law, and administrative/regulatory. Mr. Oliver's knowledge and experience is unusually broad and includes a number of registered securities offerings, franchise offerings, mergers and acquisitions, and debt financings. He has devoted much of his practice to counseling corporate clients and to the trial and appeal of complex business litigation. Mr. Oliver is the firm's Appellate Practice Group leader and is partner-in-charge of the firm's Kansas City office.

**Professional Memberships:** American, Kansas, Johnson County and Kansas City Metropolitan Bar Associations; Wichita Bar Association, past President; Kansas Bar Foundation, past President.

### **RECTOR, Jay** *Featured in Labor & Employment (Kansas)*

Foulston Siefkin LLP, Wichita

316.291.9722

[jrector@foulston.com](mailto:jrector@foulston.com)

**Practice Areas:** Employment and labor, employee benefits, and OSHA. Mr. Rector represents clients in employment, labor and ERISA benefit matters. He has a broad base of experience in labor-management relations, advising employers in specialized and general employment and benefit matters, and in representing employers in labor arbitrations, OSHA investigations, wage and hour disputes and state and federal claims under the ADA, the ADEA, Title VII, the FLSA, the FMLA, and their state law counterparts. He has served as chief negotiator for numerous collective bargaining agreements and lead attorney on a number of union certification and decertification efforts.

### **RHODES JR, Forrest** *Featured in Labor & Employment (Kansas)*

Foulston Siefkin LLP, Wichita

316.291.9555

[frhodes@foulston.com](mailto:frhodes@foulston.com)

**Practice Areas:** Employment and labor. Mr. Rhodes assists employers with the review and development of employment policies and other day-to-day preventative measures, including discipline and employee absences. He defends employers in government audits and employment litigation. Forrest counsels employers on labor-management issues, including union organizing efforts, labor contract negotiations, and responding to unfair labor practice charges. Forrest represents employers through all aspects of the safety and health compliance process, including inspections brought by OSHA and the negotiated resolution of any proposed penalties, and, where necessary, defense of litigation brought before the Occupational Safety and Health Review Commission (OSHRC).

## Leaders in Kansas

### **RUPP, Anthony** *Featured in Litigation (Kansas)*

Foulston Siefkin LLP, Kansas City  
913.253.2127  
trupp@foulston.com

**Practice Areas:** Commercial litigation, healthcare law and professional malpractice. Mr. Rupp has had an active trial practice since 1985. His experience includes business disputes, truck accidents, trade secrets, medical and legal malpractice defense, product liability and municipal liability. He has tried cases in federal and state courts and before arbitrators. He prosecutes or defends preliminary injunction actions, and has argued numerous appeals. Mr. Rupp's clients include large and small businesses, executives, manufacturers, trucking companies, hospitals, physicians and attorneys.

**Professional Memberships:** American, Kansas, Johnson County and Kansas City Metropolitan Bar Associations; The Missouri Bar; Kansas Association of Defense Counsel, past President.

### **SORENSEN, Harvey** *Featured in Corporate/ M&A (Kansas)*

Foulston Siefkin LLP, Wichita  
316.291.9774  
hsorensen@foulston.com

**Practice Areas:** Taxation, mergers and acquisitions, business and corporate law, private equity, venture capital, and family business enterprise. Mr. Sorensen's practice focuses on mergers and acquisitions, private equity transactions and venture capital investments, income and inter-generational tax planning and economic development incentives. His practice includes advising family-owned businesses through the life cycle of the business and the family. Mr. Sorensen has been named the Wichita Mergers & Acquisitions Lawyer of the Year and the Wichita Tax Law Lawyer of the Year by The Best Lawyers in America®.

**Professional Memberships:** American College of Tax Counsel, Fellow; Lex Mundi, Inc., past Chair.

### **STOUT, Mikel** *Featured in Litigation (Kansas)*

Foulston Siefkin LLP, Wichita  
316.291.9516  
mstout@foulston.com

**Practice Areas:** Commercial litigation, environmental law, employment and labor, and mediation/dispute resolution. Mr. Stout handles employment and complex commercial cases. He focuses on high exposure litigation with an emphasis on trial practice. He is one of the most well-known trial lawyers in Kansas and has tried many of the region's high profile employment, environmental and commercial cases. His practice includes consultation on litigation problem solving and alternative dispute resolution.

**Professional Memberships:** American College of Trial Lawyers, past President, Fellow and Board of Regents; Wichita Bar Association, past President; Kansas Bar Foundation, past President; Kansas Association of Defense Counsel, past President.

### **TEDESCO, Todd** *Featured in Litigation (Kansas)*

Foulston Siefkin LLP, Wichita  
316.291.9776  
ttedesco@foulston.com

**Practice Areas:** Intellectual property, commercial and complex litigation, employment and labor, antitrust and trade regulation. Mr. Tedesco handles a wide range of litigation matters, including disputes involving intellectual property rights, trade regulation, and employment law. Mr. Tedesco enjoys Martindale-Hubbell Law Directory's highest "AV" rating for lawyers. He has been selected for inclusion in The Best Lawyers in America® and the Missouri & Kansas Super Lawyers®, and Benchmark Litigation named Mr. Tedesco a Local Litigation Star.

**Professional Memberships:** Kansas Bar Association, Employment Law Section, past President; Wichita Bar Association CLE Committee.

**Personal:** Leadership Wichita; 40 Under 40 Business Leader.

### **THELEN, Trisha** *Featured in Labor & Employment (Kansas)*

Foulston Siefkin LLP, Wichita  
316.291.9586  
ttelen@foulston.com

**Practice Areas:** Employment, commercial litigation, and privacy and data security. Ms. Thelen counsels employers on how to avoid or resolve disputes with employees. She has litigated cases in state and federal courts, as well as AAA arbitrations, and has extensive experience in class actions. Ms. Thelen advises clients on best practices for the retention and production of e-mail and electronic files and helps clients respond to a data breach or cyber attack. She represents clients in industries ranging from aviation, oil and gas, construction, manufacturing and retail.

**Professional Memberships:** Sedona Conference Working Group on Electronic Document Retention and Production.

### **VOTH BLANKENSHIP, Patricia** *Featured in Real Estate (Kansas)*

Foulston Siefkin LLP, Wichita  
316.291.9767  
pvoth@foulston.com

**Practice Areas:** Real estate, general business and wind energy. Ms. Voth Blankenship co-leads the firm's real estate practice and heads up the firm's wind energy practice. She supports her real estate clients in mergers and acquisitions and the development of commercial sites and larger mixed-use projects. She represents both landlords and tenants in commercial leasing, and assists with commercial property financing and local counsel opinions. Trish's wind energy practice includes large-scale real estate developments, with many project real estate documents, plus permitting, regulatory, tax, power transmission and sale, and financing aspects.

**Professional Memberships:** American College of Real Estate Lawyers, member.



## Leaders in Kansas

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**WARTA, Darrell** *Featured in Litigation (Kansas)*

Foulston Siefkin LLP, Wichita

316.291.9514

[d warta@foulston.com](mailto:d warta@foulston.com)

**Practice Areas:** Commercial and complex litigation, professional malpractice, products liability and mediation/dispute resolution. Mr. Warta has spent over 40 years successfully trying civil lawsuits in Wichita and throughout the state of Kansas. Mr. Warta is lead trial counsel specializing in defending high exposure personal injury, product liability and professional liability jury trials. Mr. Warta has been selected for inclusion in the Missouri & Kansas Super Lawyers® list and The Best Lawyers in America®.

**Professional Memberships:** American College of Trial Lawyers, Fellow; Federation of Defense and Corporate Counsel; Kansas Association of Defense Counsel; American, Kansas and Wichita Bar Associations.

**WOOD, William** *Featured in Corporate/M&A and Real Estate (Kansas)*

Foulston Siefkin LLP, Wichita

316.291.9772

[b wood@foulston.com](mailto:b wood@foulston.com)

**Practice Areas:** Mr. Wood is the firm's General Business Practice Group leader. Mr. Wood's practice focuses on general business law, corporate practice and real estate law. Bill represents public and private companies in mergers and acquisitions, real estate, securities transactions, franchising, private equity transactions, venture capital investments, financing, contract negotiations and preparation, creation and termination of business entities, business entity ownership and general business issues. He was named Wichita Mergers & Acquisitions Lawyer of the Year by The Best Lawyers in America®.

**Professional Memberships:** Kansas Bar Association, Corporate Banking & Business Law Section, past President of Executive Committee.

## FOULSTON SIEFKIN LLP

### THE FIRM

**Managing Partner:** Kevin J Arnel

**Number of partners:** 67

**Number of other attorneys:** 24

**FIRM OVERVIEW:** Foulston Siefkin LLP is the largest, and one of the oldest law firms in Kansas, tracing its origins to 1919. Today the firm has over 90 attorneys, and has offices in Wichita, the state's largest city; Topeka, the state's capital; and Kansas City, a leading center for commerce in the Midwest. Foulston Siefkin is the only Kansas member of Lex Mundi, Employers Counsel Network, and State Law Resources.

### MAIN AREAS OF PRACTICE:

**Administrative & Regulatory:** The firm represents companies before the Kansas Corporation Commission, the Kansas Racing and Gaming Commission and other agencies.

**Appellate:** Foulston Siefkin attorneys have a reputation for incisive legal writing and determined advocacy and have been counsel of record in more reported federal and state cases in Kansas than any other firm.

**Banking, Financial Services & Bankruptcy:** Foulston Siefkin is experienced representing lenders, financial institutions and other creditors in lending transactions, disputes, securities issues, loan enforcement, creditors' rights and bankruptcy litigation.

**Commercial & Complex Litigation:** The firm handles every variety of commercial litigation from the simple contract dispute to complex litigation, including class action, qui tam and white collar criminal defense cases. The litigation group includes seven members of the American College of Trial Lawyers.

**Construction:** Foulston Siefkin attorneys assist construction industry clients with a wide range of construction projects, from conception through completion and any dispute resolution.

**Employment, Labor & Workers Compensation:** Over 20 employment law attorneys advise and represent employers in the full range of issues arising from the employer/employee relationship. The firm's labor lawyers are experienced in responding to union organizing efforts, representing employers in unfair labor practice proceedings and negotiating collective bargaining agreements.

**Energy:** Foulston Siefkin attorneys understand the complex issues involved in the oil and gas, electric, ethanol, biofuel and biomass,

### US OFFICES

#### KANSAS

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wind and nuclear sectors, and provide service in the areas of exploration, financial and commercial transactions, purchase and sales, operational production issues, title matters, leasing, marketing, transportation, regulatory compliance and litigation.

**Environmental & Water Rights:** Foulston Siefkin is experienced in all areas of environmental law, related toxic tort litigation, regulatory and transactional areas and water rights issues in Kansas. Their attorneys have relationships with regulators and consultants on local, state and national levels. The team includes a Fellow of the American College of Environmental Lawyers.

**Franchise:** The firm has represented local, regional and national franchisors, franchisees and franchise associations, including some of the best known franchise names, in the full range of franchise law issues.

**General Business:** The firm's experience in representing a diverse range of business clients, ranging from industry leading companies, to private equity firms, to sole proprietors, in local, state, regional, national and international transactions provides a wide-ranging perspective allowing the business attorneys to find creative and resourceful solutions to business issues.

**Health & Senior Care:** The firm's health law and senior care practice groups are experienced in handling complex government regulations and government investigations and are knowledgeable in Kansas and federal healthcare matters, including the Stark law, fraud and abuse and tax laws.

**Insurance Defense:** Foulston Siefkin's insurance defense attorneys have decades of experience and one of the most active trial practices in the region, defending medical malpractice actions, product liability and personal injury claims.

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## FOULSTON SIEFKIN LLP

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**Mergers & Acquisitions:** The firm's depth and experience in the structuring, financing and successful completion of acquisitions, divestitures, joint ventures and other business transactions rivals that of any law firm in the region.

**Real Estate:** Foulston Siefkin's real estate attorneys provide legal services on all types of real estate transactions. Real estate clients include developers, investors, lenders, borrowers, sellers, purchasers, landlords, tenants, landowners, businesses and entrepreneurs. The team includes a member of the American College of Real Estate Lawyers.

**Taxation & Employee Benefits:** The team assists individuals and businesses interpret, apply and utilize the rules of ERISA, the Internal Revenue Code and state laws. Foulston Siefkin's taxation services include representation before the IRS, Kansas Department of Revenue and other taxing authorities and agencies, including all matters of tax litigation. Seven team attorneys hold an LLM in taxation.

**Clients:** The firm represents a broad range of clients, including major financial institutions, corporations, public utilities, insurance companies, healthcare providers, manufacturers, franchisors and franchisees, agricultural and natural resource producers and processors, professional entities, construction companies and contractors and service providers. Clients include: Aeroflex, Wichita, Inc., American Adoptions, Athene USA, Bank of America, N.A., The Boeing Company, Bombardier Aerospace Learjet, Capitol Federal Financial, Cargill Meat Solutions Corporation, Catholic Diocese of Wichita, Cessna Aircraft Company, Cobalt Boats, The Coleman Company, Inc., Commerce Bank, Cox Communications, Delta Dental of Kansas, Inc., EDF Renewable Energy, Envision, Inc., Freddy's Frozen Custard, LLC, Galichia Medical Group, P.A., Hays Medical Center, Iberdrola Renewables, ICM, Inc., Intrust Bank, Invista, Kansas CVS Pharmacy, KCAMP, Koch Industries, Inc., Larkfield Place, Meritrust Credit Union, Neuterra Healthcare, Newman University, Schaefer Johnson Cox Frey Architecture, Spirit AeroSystems, Inc., Stolz Management Corporation, Stormont-Vail HealthCare, Inc., Textron Aviation, The IMA Financial Group, Inc., TransPacific Oil Corp., University of Kansas, Via Christi Health System, Viega LLC, Wichita Metro Chamber of Commerce, and Wichita State University and Wood Spring Suites.